



Michael J. Salchert

Shareholder

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Michael J. Salchert advises dentists, veterinarians, and optometrists in corporate, business, real estate and transactional matters. He primarily works with these professionals on the sale or purchase of professional practices, providing general business advice including employment and other business contractual and real estate matters.

For more than 35 years, Michael has worked with health care professionals mostly in the dental industry. He also has extensive experience in the veterinary and optometry industries. Michael leverages his longtime business experience in counseling his clients on a wide range of business and legal issues.

Services

- Corporate & Transactions
- Health Care

Representative Experience

- Extensive experience drafting, reviewing, and advising dental, veterinary, and optometry professionals in the sale and purchase of professional practices including sales of professional practices to corporate and private equity buyers.
- Extensive experience structuring transactions to the benefit of his professional clients including the sale of related real estate holdings and the forming of appropriate professional entities.
- Provides ongoing legal advice as outside corporate counsel for numerous corporations.
- Provides employment advice including restrictive covenant negotiation and enforcement and regulatory advice including HIPAA compliance.
- Provides general business advice including obtaining financing for acquisitions or expansion and referring clients to seasoned advisors to address other business concerns.
- Regularly speaks at seminars for dentists, optometrists, and veterinarians.
- Represents licensed professionals before governing boards of their profession.

Education

- William Mitchell College of Law (J.D.)
- St. John's University (B.A.)
 - Sociology

- St. John's University (B.A.)
 - Government

Bar/Court Admissions

- Minnesota
- Wisconsin
- Texas
- U.S. Court of Appeals, 8th Circuit
- U.S. District Court, District of Minnesota